



Senior Business Developers

We are looking for skilled and motivated candidates to accelerate growth.
Oslo, Norway – Guildford, UK

Contact info.:

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Deadline for application: ASAP

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Job description:

- Proactive sales of integrated solutions built on Pipe-It™ software.
- Establish and develop long term relationships in the different markets.
- Represent Petrostreamz at international events.
- Conduct market and competitor assessments.

Qualifications

- The ideal candidate(s) will have +5 years' experience within production, reservoir, flow assurance and transitioned to a technical account or business development manager.
- Experience from industrial sales and marketing (software, services, products).
- Candidates with industry contacts within UK and Norwegian North Sea are of benefit.

Language

- English

Education level

- Educated in engineering or related technical sciences with experience in the upstream oil and gas industry.

Personal qualities

- Goal-oriented, independent and structured work style.
- You have good cooperation skills and good organizational understanding. Your leadership style is including, motivating and honest. International experience is emphasized.
- Commercially aware, skilled, pragmatic and delivery focused.

We offer

- Exciting and challenging tasks in an international environment of petroleum engineers and software developers.
- Competitive salary and bonus.

Petrostreamz is the global expert in Integrated Asset Modelling of Oil & Gas assets. Growth has been consistent 40 % per annum recent years. We want to further strengthen our business development capacity to continue to help our customers operate their assets more efficiently, reducing CAPEX & OPEX and increasing value.

Our values are Knowledge, Quality and Innovation.

Petrostreamz AS is a petroleum software and engineering company providing the unique software Pipe-It™ with unprecedented capability to build integrated solutions for petroleum assets (reservoir, wells, pipelines, process facilities, and economics). Petrostreamz operates globally from Trondheim & Oslo, Norway with growing operations internationally. The company has presence in Houston, Rio de Janeiro, Dubai, UK, France and Indonesia.